

| | FY 15-16 |
|--|-----------------------|
| | Adopted Budget |
| REVENUE: | |
| Membership Dues | \$100,000.00 |
| ICMA Senior Advisors | \$10,000.00 |
| Sponsorship revenues (winter/summer combined) | \$87,000.00 |
| Summer Seminar Registration | \$0.00 |
| Summer Seminar Sponsorship | \$0.00 |
| Winter Seminar Registration | \$0.00 |
| Winter Sponsor Sponsorship | \$0.00 |
| Miscellaneous Income | \$0.00 |
| Investment Income | \$1,200.00 |
| Investment Income (Civic Ed) | \$20.00 |
| Jamie Dean Fund | \$5,000.00 |
| Transfer from Civic Ed Fund Balance | \$9,000.00 |
| Transfer from Fund Balance | \$54,155.00 |
| Transfer from ICMA fund balance 2014 | \$0.00 |
| Transfer from General Fund Balance | \$0.00 |
| ICMA Hospitality Suite Sponsorship | \$3,500.00 |
| TOTAL REVENUES | \$269,875.00 |
| OPERATING EXPENSES: | |
| Membership Support | \$250.00 |
| Web Site/Directory | \$14,500.00 |
| The Administrator | \$8,400.00 |
| ICMA Senior Advisors Support | \$20,000.00 |
| Summer Seminar Expense | \$300.00 |
| Winter Seminar Expense | \$5,300.00 |
| Sponsorship Seminar Expenses | \$20,000.00 |
| Travel Expense ICMA Conference | \$12,000.00 |
| Travel Expense Staff | \$2,500.00 |
| Scholarship (Jamie Dean) | \$5,000.00 |
| Member Development | \$29,000.00 |
| Public Executive Leadership Academy | \$10,000.00 |
| MPA Scholarships | \$20,000.00 |
| Printing | \$250.00 |
| Postage | \$100.00 |
| Insurance | \$1,800.00 |
| Executive Committee/ Miscellaneous Expense | \$2,500.00 |
| Awards/Gifts (new item - MPA certificates; life member cups) | \$1,500.00 |
| Professional Services | \$4,650.00 |
| ICMA Fund for Professional Development | \$5,000.00 |
| NCLM Affiliate Service Fees | \$22,000.00 |
| ICMA future conference set-Aside | \$10,000.00 |
| ICMA 2014 Charlotte Conference Support | \$0.00 |
| Approp to opportunities fund balance | \$0.00 |
| Strategic Planning | \$49,325.00 |
| 360 evaluation tool | \$7,500.00 |
| Civic Education Proj Expenses | \$9,000.00 |
| Engaging Women In Public Service Conference | \$9,000.00 |
| TOTAL OPERATING EXPENSES | \$269,875.00 |
| NET REVENUE OVER EXPENSES | \$0.00 |